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Volume Title: Institutional Investors and Corporate Stock -- A Background Study

Volume Author/Editor: Goldsmith, Raymond W., ed.

Volume Publisher: UMI

Volume ISBN: 0-870-14237-2

Volume URL: <http://www.nber.org/books/gold73-1>

Publication Date: 1973

Chapter Title: Appendix V The Distribution of Assets Among Individuals of Different Age and Wealth

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Chapter URL: <http://www.nber.org/chapters/c3544>

Chapter pages in book: (p. 394 - 428)

## Appendix V

# The Distribution of Assets Among Individuals of Different Age and Wealth

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THE purpose of this Appendix is to provide estimates of the distribution of the value of different assets over individuals characterized by age and gross wealth (total assets). The contributions of this endeavor are twofold: (1) to provide estimates of the distribution of wealth among individuals of different gross wealth within each of several different age classes, thus providing information on the relative importance of age as a factor determining wealth differentials, and (2) to do so for the entire household sectors. Though some estimates of the composition of asset portfolios for individuals classified by age and gross wealth have been provided in previous studies, these estimates have (through being based on estate tax return data) been limited to top wealth-holders.<sup>1</sup>

The estimates presented in this Appendix are based on data collected in the 1963 Survey of Consumer Finances conducted for the Board of

NOTE: The author is indebted to Nahide Craig, Lee Friedman, and Thad Mirer for programming and research assistance provided during the course of this study, and to the Board of Governors of the Federal Reserve System for providing a copy of a tape containing the individual responses to the 1963 Survey of Consumer Finance on which the analysis of this appendix is based.

<sup>1</sup> Recent studies of the distribution of wealth based on estate tax data include Robert J. Lampman, *The Share of Top Wealth-Holders in National Wealth, 1922-1956*, Princeton, Princeton University Press for NBER, 1962; James D. Smith, "Income and Wealth of Top Wealth-Holders in the United States, 1958," Ph.D. dissertation, University of Oklahoma, 1966; Internal Revenue Service, *Statistics of Income—1962, Personal Wealth Estimated from Estate Tax Returns*, Washington, D.C., 1967. For a review of previous studies, see Lampman, *op. cit.*, Chapter 1. For data provided in these studies on the distribution of total assets by age and gross wealth of decedents, cf. *ibid.*, Table 48. Estimates of the distribution of assets by age and net wealth are provided in *Personal Wealth*, Tables 11-14.

Governors of the Federal Reserve System by the Census Bureau.<sup>2</sup> The survey responses were originally analyzed on a family unit basis; to obtain data for individuals, each set of data collected for a family unit was divided among family members, using data on asset components and income shown for individuals within each family. Because a number of assets could not be divided between husband and wife on the basis of data collected from respondents, estimates were obtained using two extreme assumptions and were then compared with estimates obtained from estate tax returns for 1962; the proration basis used (allocating such assets exclusively to the husband) was based on the closer conformity to estate-tax-based wealth estimates thus obtained.

In subsequent sections, the estimates obtained from analysis of the individual responses are presented. The aggregate estimates are compared to corresponding estimates obtained from other sources in section 1. The distribution of assets, corporate stock, and other portfolio components are discussed in the subsequent three sections.

#### 1. COMPARISON OF AGGREGATE WEALTH ESTIMATES FROM DIFFERENT SOURCES

Aggregate assets owned by the household sector are shown in Table V-1, which is derived from two sources, the flow of funds data described in Appendix I of this volume, and estimates obtained by aggregating responses to the Survey of Consumer Finance. Both sources pertain to the value of assets owned by individuals as of the end of 1962.

As is now well known, a number of assets tend to be systematically understated in survey responses.<sup>3</sup> This tendency is clear from the comparison presented in Table V-1, which shows the survey aggregates substantially understating the aggregate value of certain components of household wealth, relative to estimates obtained from aggregate data. The aggregate value of savings accounts, U.S. government securities, state and local bonds, interests in personal trusts, and interests in pension reserves are particularly badly understated. (Certain other assets, notably currency and deposits, are understated because of omission on the survey questionnaire; currency held by respondents was, for example, not ascertained in the survey.)

<sup>2</sup> For a description of the survey, see Dorothy S. Projector and Gertrude S. Weiss, *Survey of Financial Characteristics of Consumers*, Washington, D.C., Board of Governors of the Federal Reserve System, 1966, especially pages 45-62.

<sup>3</sup> Cf. Robert Ferber, *The Reliability of Consumer Reports of Financial Assets and Debts*, Studies in Consumer Savings, Number 6, Urbana, Ill., University of Illinois, 1966.

TABLE V-1

## Alternative Estimates of Aggregate Value of Household Wealth Components, 1962

(\$billion)

|                                   | Estimates<br>Based on<br>Flow of Funds |         | Estimates<br>Based on<br>Survey |         | Difference<br>Between<br>Estimates |
|-----------------------------------|--|---------|---------------------------------|---------|------------------------------------|
| <b>Liquid assets</b>              |  |         |                                 |         |                                    |
| Currency and deposits             | 67.6                                   |         | 23.7                            |         |                                    |
| Savings accounts                  | 204.8                                  |         | 104.8                           |         |                                    |
| Brokerage account credit balances | 1.2                                    | 273.6   | 0.6                             | 129.1   | 144.5                              |
| U.S. government securities        | 62.6                                   |         | 33.3                            |         |                                    |
| State and local bonds             | 20.0                                   |         | 12.7                            |         |                                    |
| Corporate and foreign bonds       | 0.0                                    | 82.6    | 5.9                             | 51.9    | 30.7                               |
| Total liquid assets               |  | 356.2   |                                 | 181.0   | 175.2                              |
| <b>Other assets</b>               |  |         |                                 |         |                                    |
| Stocks                            |  | 372.6   |                                 | 376.9   | -4.3                               |
| Mortgages and notes               | 32.1                                   |         | 44.5                            |         |                                    |
| Life insurance                    | 91.9                                   |         | 77.4                            |         |                                    |
| Annuity interest                  | —                                      |         | 1.1                             |         |                                    |
| Interest in personal trust        | 85.3                                   | 209.3   | 54.3                            | 177.3   | 32.0                               |
| Equity in noncorporate business   |  | 290.9   |                                 | 172.4   | 118.5                              |
| Principal residence               | —                                      |         | 465.9                           |         |                                    |
| Other residence                   | —                                      |         | 128.3                           |         |                                    |
| Household goods                   | —                                      | —       | 58.3                            | 652.4   | -652.4                             |
| Profit-sharing plans              | —                                      |         | 6.9                             |         |                                    |
| Pension reserves                  | 109.5                                  |         | 19.3                            |         |                                    |
| Estates in probate                | —                                      |         | 11.5                            |         |                                    |
| Miscellaneous                     | 14.3                                   | 123.8   | —                               | 37.7    | -86.1                              |
| Total household assets            |  | 1,352.4 |                                 | 1,597.6 | -245.2                             |

NOTES: The 1963 Federal Reserve Survey of Financial Characteristics of Consumers included 2,557 respondents who gave data sufficiently complete to tabulate. As part of the survey design, each respondent was given a weight reflecting the number of similar units (with respect to income) in the total population. These weights were accepted in calculating the above and following tables. Further information on the weighting procedure may be found in Dorothy S. Projector and Gertrude S. Weiss, *Survey of Financial Characteristics of Consumers*, Washington, D.C., Board of Governors of the Federal Reserve System, 1966, p. 56.

After reinterviews, there were 556 cases for which some information was missing on wealth and/or income. These cases were accepted as respondents in the survey because in

most cases the missing amounts were judged to constitute a negligible portion of the consumer unit's wealth and income. Adjustments for these items were made in the survey editing and processing procedure, generally imputing the mean value based on households with similar age and income characteristics. Further detail may be found in Projector and Weiss, *op. cit.*, pp. 53-56.

Though the survey included information on debt secured by each asset, only the gross values were used here, to facilitate comparison with wealth estimates based on other sources (such as the Internal Revenue Service Estate Tax Returns).

For two assets, life insurance and closely held corporate stock, it was necessary to adjust survey data. To obtain estimates of the equity value of life insurance policies, ratios of equity to face value, by age class, were applied to the survey data on face values. These ratios were obtained from Internal Revenue Service, *Statistics of Income—1962, Personal Wealth Estimated from Estate Tax Returns*, Washington, D.C., 1967, Table J, p. 78.

In the case of closely held corporations, the survey data on book values of businesses in which the family had an active interest were adjusted upward by a factor of two, in order more adequately to reflect market values.

In the case of closely held corporations and unincorporated businesses, book values rather than reported market values were used, reflecting the problems observed by Projector and Weiss, *op. cit.* It should be noted that the book values of unincorporated businesses included in this and other tables in this Appendix are estimates of the value of equity in such businesses and hence may be negative in individual cases. Negative values for components of this item occur in three out of 2,557 cases for active partnerships and in five cases for active sole proprietorships. Such negative values reflect the lack of limited liability for owners of unincorporated businesses. It is interesting to note that in only one case out of 2,557 was the market value of any of these items reported negative.

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The effect of most response errors underlying the aggregate understatement of savings accounts, bonds, and beneficial interests is to understate assets of almost all individuals by a relatively small dollar magnitude. That is, a large part of the error is likely to be relatively insignificant in its effect on estimates of the distribution of wealth, merely causing the true distribution of wealth to be dispersed around a slightly higher median than that estimated from the survey data, without materially affecting the dispersion of the distribution around its median. Consequently, it will be assumed in this Appendix that the response bias underlying the understatement of aggregate estimates obtained from the survey responses is not of material importance in analyzing the distribution of these aggregates over individuals in different wealth classes.<sup>4</sup>

<sup>4</sup> Response errors taking the form of deliberate omissions of important assets items by a respondent to the survey undoubtedly account for some of the aggregate understatement; response errors of this form would necessarily affect the dispersion as well as the median of the distribution of assets subject to such error. It is assumed in this Appendix that such deliberate omissions are of second-order importance compared to the effect of widespread omission of minor asset items. The major assets for which this assumption is likely to be invalid are equities in unincorporated businesses, in closely held corporations, or in real estate. In these cases, there may be frequent reporting of investments on the basis of their original cost rather than their current book or fair market values, as well as cases of deliberate understatement.

A number of assets appear to be understated by, or omitted in, estimates of aggregate gross household sector wealth obtained from flow of funds data. In particular, corporate and foreign bonds, and a number of miscellaneous assets appear to be more accurately estimated by aggregating survey responses than by using flow of funds residuals.

The most serious divergencies between the two aggregate estimates shown in Table V-1 (other than for real property) arise in the cases of unincorporated business equity and of pension reserves. It is possible that the first may in many instances arise from the use of book values rather than market values to measure the value of interests in unincorporated businesses. The divergence in the case of pension reserves is indicative of the lack of knowledge among many individuals (particularly younger individuals) of the present value of their future pension rights.

Two estimates of the distribution of total assets over individuals in different wealth classes are summarized in Tables V-2 and V-3. The two estimates are based on polar extreme assumptions concerning the allocation of assets between husband and wife where no data for such allocation is available. In the first case, such assets are allocated exclusively to the husband; in the second case, they are split evenly between husband and wife. Examining the tables in the light of the estimates presented in sections 3 and 4 below, it is evident that the allocation of assets is of material importance in those cases where the distribution of assets is relatively unequal.

A comparison between estimates obtained from estate tax returns and the survey estimates of total assets allocable to individuals with total assets of more than \$60,000 is presented in Table V-3. This table indicates that for most assets other than corporate stocks, it is apparently more accurate to allocate assets of husbands and wives exclusively to husbands than to split such assets among spouses. For corporate stocks, this particularly seems to be the case, since estate-tax-based estimates of corporate stock are likely to be understated as a result of liquidations made in contemplation of death.

Comparing Table V-3 with Table V-1, it appears that most of the understatement in the survey responses evident from Table V-1 is concentrated among individuals with total assets of less than \$60,000. The estate tax return estimates of liquid assets (cash and bonds) shown in Table V-3 are roughly \$50 million greater than the corresponding estimates obtained from the Survey of Consumer Finances. However, much of this understatement is likely to reflect liquidation of corporate stock and of unincorporated business assets to avoid liquidity problems at death. It would

TABLE V-2  
Aggregate Value of Components of Assets in Household Sector for Individuals with Assets of Less than \$60,000

(*-billion*)

|  | Unallocated Wealth of Husband and<br>Wife Allocated Entirely to Husband |                            |                            | Unallocated Wealth of Husband and<br>Wife Split Evenly |                            |                            | Total<br>Under<br>\$60,000 |
|--|---|----------------------------|----------------------------|--|----------------------------|----------------------------|----------------------------|
|  | Below<br>\$15,000   | \$15,000<br>to<br>\$30,000 | \$30,000<br>to<br>\$60,000 | Below<br>\$15,000                                      | \$15,000<br>to<br>\$30,000 | \$30,000<br>to<br>\$60,000 |                            |
|  | 37.4  | 24.4                       | 29.4                       | 39.8   | 30.9                       | 23.3                       |                            |
| Currency, deposits and savings<br>accounts |   |                            | 91.2                       |  |                            |                            | 94.0                       |
| U.S. government securities                 | 6.3   | 5.1                        | 7.5                        | 6.9  | 6.7                        | 6.4                        | 20.0                       |
| State and local bonds                      | —   | —                          | 0.1                        | —  | —                          | 0.2                        | 0.2                        |
| Corporate and foreign bonds                | 0.1   | 0.9                        | 1.6                        | 1.1  | 0.4                        | 1.5                        | 3.0                        |
| Stocks                                     | 3.6   | 10.3                       | 27.0                       | 9.4  | 22.4                       | 37.6                       | 69.4                       |
| Mortgages and notes                        | 2.8   | 3.2                        | 7.9                        | 4.1  | 6.7                        | 6.7                        | 17.5                       |
| Life insurance equities                    | 32.5  | 15.7                       | 12.1                       | 41.4   | 15.0                       | 9.3                        | 65.7                       |
| Real estate                                | 126.6   | 183.0                      | 130.6                      | 259.8  | 143.3                      | 74.9                       | 477.9                      |
| Other                                      | 48.0  | 43.9                       | 64.0                       | 79.1   | 62.1                       | 45.2                       | 186.4                      |
| Total                                      | 251.5   | 286.5                      | 280.2                      | 441.6  | 287.5                      | 205.1                      | 934.2                      |

*Notes to Table V-2.*

Figures may not add to totals due to rounding.

The basic wealth-holding unit for purposes of the survey consists of families and un-related individuals, as defined by the Bureau of the Census. It was necessary for purposes of this table to decompose the survey family data into individual data.

All wealth and income components in the survey were recorded in one of three ways: a single entry representing the total family wealth; two entries representing first the share of the husband and wife (H & W) and second, the share of the other family members (OFM); three entries, one each for the head, spouse, and all OFM. We may list the components by the way in which they were recorded. Note that a component may appear on more than one list if its subcomponents are recorded in different ways.

| Single Entry                     | Double Entry       | Triple Entry          |
|----------------------------------|--------------------|-----------------------|
| Credit-brokerage account         | Income (all times) | Checking accounts     |
| Other federal securities         |                    | Savings deposits      |
| State and local bonds            |                    | Federal savings bonds |
| Corporate and foreign bonds      |                    | Mortgages and notes   |
| Stock (all types)                |                    | (some types)          |
| Mortgages and notes (some types) |                    | Life insurance (face) |
| Trust assets                     |                    | Annuities             |
| Noncorporate business assets     |                    |                       |
| Principal residence              |                    |                       |
| Other real estate                |                    |                       |
| Household goods                  |                    |                       |
| Profit-sharing plans             |                    |                       |
| Retirement plans                 |                    |                       |
| Estates in probate               |                    |                       |

Wealth was allocated in the following manner: in all cases wealth to OFM was split evenly among all adults other than head and spouse. If there were no such adults, OFM wealth was split evenly among the children.

For triple-entry components, wealth was assigned as recorded (and OFM was split by the above procedures). For single-entry items, the share allocable to husband and wife is estimated by distributing the total family holdings of such assets between husband and wife together and other family members together in proportion to the distribution among them of incomes from that asset. If no income was reported, the wealth was divided evenly among wealth-holders in the family. (One exception to this occurs when there is no wife present. The head then receives a double share.) The share to OFM was computed as a residual in both cases. The H & W share was divided in two ways (applicable also to double-entry items); first, all H & W wealth was assigned to the husband; second, the wealth was evenly split between head and spouse. Wealth aggregates were estimated separately for each assumption.

For additional information see notes to Table V-1.

SOURCE: Analysis of individual responses to 1963 Survey of Consumer Finances.

TABLE V-3  
Comparison of Household Survey Estimates with Estimates Obtained from Estate Tax Returns, 1962

(*\$billion*)

|                       | Household Survey Estimates   |                       |  |                       |                   |                      | Estimates Based on Estate Tax Returns (individuals with assets over \$60,000) |
|-----------------------|--|-----------------------|--|-----------------------|-------------------|----------------------|---|
|                       | Unallocated Wealth of Husband and Wife Allocated Entirely to Husband |                       | Unallocated Wealth of Husband and Wife Split Evenly Between Husband and Wife |                       | Total from Survey | Assets Over \$60,000 |   |
|                       | Total from Survey  | Assets Under \$60,000 | Assets Over \$60,000   | Assets Under \$60,000 |                   |                      |   |
| Cash                  | 129.0  | 91.2                  | 37.7   | 129.0                 | 94.0              | 35.1                 | 70.7  |
| Bonds                 | 51.8   | 21.6                  | 30.2   | 51.8                  | 23.2              | 28.6                 | 47.9  |
| Stocks                | 376.9  | 40.9                  | 336.0  | 376.9                 | 69.4              | 307.5                | 325.8   |
| Mortgages and notes   | 44.5   | 13.9                  | 30.6   | 44.5                  | 17.5              | 26.8                 | 30.4  |
| Life insurance equity | 77.4   | 60.3                  | 17.1   | 77.4                  | 65.7              | 11.6                 | 15.6  |
| Real estate           | 594.2  | 440.2                 | 154.0  | 594.2                 | 4,183.7           | 110.5                | 188.0   |
| Other assets          | 323.8  | 155.9                 | 170.7  | 323.8                 | 186.4             | 137.4                | 73.6  |
| Total                 | 1,597.6  | 824.0                 | 795.6  | 1,597.6               | 940.0             | 657.6                | 752.0   |

Notes: Figures may not add to totals due to rounding. Other notes are as in Table V-2.

Sources: Survey estimates are tabulated from individual responses. Estate tax estimates are obtained from Internal Revenue Service, *Statistics of Income—1962*.

accordingly seem safe to assume that less than one-tenth of the \$175 million understatement of liquid assets shown in Table V-1 is allocable to top wealthholders.

There is a substantial understatement of equity in unincorporated businesses in estimates based on estate tax return data. (Equity in unincorporated business is not shown separately in the aggregated estate tax return data and is therefore included in "other assets" in Tables V-2 and V-3.) Such understatement is undoubtedly due to liquidation of interests in such businesses in contemplation of death, though mortality losses due to the decedent's having been a principal in such firms may also be a factor. The understatement of this item shown in Table V-3 is itself understated by the fact that such assets have been measured in terms of book value in the case of the survey responses, but are presumably measured at closer to market value on estate tax returns.

Holdings of real estate by individuals with assets of more than \$60,000 would appear to be significantly understated in survey responses, as seen when one compares the survey estimates shown in Table V-3 with the corresponding estate-tax-based estimates. It is possible that this may be due largely to reporting of values closer to original costs than to current market values, the latter presumably being the basis for valuation on estate tax returns.

## 2. DISTRIBUTION OF TOTAL ASSETS

The distribution of total wealth among individuals in different age and asset classes is shown in Table V-4. In these and all subsequent tables in this Appendix, wealth components of husbands and wives which were not obtained separately in the survey interviews have been allocated exclusively to the husband.<sup>5</sup> Allied estimates of the number of individuals in different age and wealth classes are presented in Table V-5.

The number of individuals with little wealth is pronounced, as is implied by the figures shown in Table V-5. Their importance in the distribution of wealth is shown in Table V-4. Though more than five-sixths of all individuals had less than \$15,000 in total assets, such individuals accounted for less than one-sixth of the total wealth of the household sector. Moreover, approximately 20 percent of the wealth owned by such individuals was attributable to individuals more than 64 years old.

<sup>5</sup> For a description of the procedure used to decompose family data into estimates on an individual basis, see the notes to Table V-2.

TABLE V-4

Distribution of Household Assets Among Individuals Classified by Age and Total Assets, 1962

| Total Assets Owned<br>by Individual                                       | Age of Individual |          |          |          |          |         | All Ages |
|---|-------------------|----------|----------|----------|----------|---------|----------|
|   | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| <i>A. Total Assets Owned by All Individuals in Each Class (\$billion)</i> |                   |          |          |          |          |         |          |
| Less than \$15,000  | 15.0              | 32.6     | 52.0     | 63.3     | 48.0     | 46.3    | 257.3    |
| \$15,000-\$30,000   | 3.5               | 41.3     | 62.3     | 75.1     | 54.5     | 49.9    | 286.5    |
| 30,000- 60,000  | 1.1               | 23.5     | 55.4     | 68.5     | 80.5     | 51.3    | 280.2    |
| 60,000-100,000  | 0.9               | 4.1      | 21.5     | 29.8     | 37.7     | 45.4    | 139.3    |
| 100,000-200,000   | 2.6               | 1.3      | 40.0     | 23.4     | 48.0     | 21.4    | 136.7    |
| 200,000-500,000   | 0.6               | 8.2      | 15.2     | 31.8     | 44.8     | 56.9    | 157.5    |
| 500,000-1,000,000   | 2.1               | 2.3      | 15.6     | 15.1     | 27.8     | 38.2    | 101.0    |
| Over \$1,000,000  | —                 | 25.3     | 24.8     | 63.4     | 60.0     | 65.5    | 239.0    |
| All individuals   | 25.8              | 138.6    | 286.7    | 370.2    | 401.3    | 374.9   | 1,597.6  |
| <i>B. Percentage Distribution (percent of total wealth)</i>               |                   |          |          |          |          |         |          |
| Less than \$15,000  | 0.9               | 2.0      | 3.3      | 4.0      | 3.0      | 2.9     | 15.8     |
| \$15,000-\$30,000   | 0.2               | 2.6      | 3.9      | 4.7      | 3.4      | 3.1     | 17.9     |
| 30,000- 60,000  | 0.1               | 1.5      | 3.5      | 4.3      | 5.1      | 3.2     | 17.5     |
| 60,000-100,000  | 0.1               | 0.3      | 1.4      | 1.9      | 2.4      | 2.9     | 8.8      |
| 100,000-200,000   | 0.2               | 0.1      | 2.5      | 1.5      | 3.0      | 1.3     | 8.6      |
| 200,000-500,000   | —                 | 0.5      | 1.0      | 2.0      | 2.8      | 3.6     | 9.9      |
| 500,000-1,000,000   | 0.1               | 0.1      | 1.0      | 0.9      | 1.7      | 2.4     | 6.3      |
| Over \$1,000,000  | —                 | 1.6      | 1.6      | 4.0      | 3.8      | 4.1     | 15.0     |
| All individuals   | 1.6               | 8.7      | 17.9     | 23.2     | 25.1     | 23.5    | 100.0    |

NOTE: Figures may not add to totals due to rounding.

SOURCES: Tables V-13 to V-19. Individual responses to 1963 Federal Reserve Board Survey of Financial Characteristics of Consumers.

By contrast, individuals with total assets worth more than \$200,000 accounted for virtually one-third of the total assets of the household sector, even though comprising only 0.5 percent of the tabulated population. These individuals were heavily concentrated in higher age classes, with individuals more than 54 years old accounting for close to 60 percent of total assets held by members of these wealth classes.

The increasingly unequal distribution of wealth as age increases is to be expected on several grounds. The principal reason for this result is, of course, that lifetime incomes are distributed unequally (partly because of the incidence of bequests), and that human capital is ignored in the assets tabulated in this Appendix. Were differences in human capital the

TABLE V-5

Distribution of Number of Individuals Classified by Age and Total Assets, 1962

| Total Assets Owned<br>by Individual                        | Age of Individual |          |          |          |          |         | All Ages |
|--|-------------------|----------|----------|----------|----------|---------|----------|
|  | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| <i>A. Number of Individuals (millions)</i>                 |                   |          |          |          |          |         |          |
| Less than \$15,000   | 57.1              | 22.0     | 23.4     | 21.7     | 16.0     | 14.4    | 154.6    |
| \$15,000-\$30,000  | 0.2               | 1.9      | 3.0      | 3.5      | 2.5      | 2.3     | 13.3     |
| 30,000- 60,000   | —                 | 0.6      | 1.4      | 1.7      | 1.9      | 1.3     | 6.8      |
| 60,000-100,000   | —                 | 0.1      | 0.3      | 0.4      | 0.5      | 0.6     | 1.9      |
| 100,000-200,000  | —                 | —        | 0.3      | 0.2      | 0.4      | 0.2     | 1.0      |
| 200,000-500,000  | —                 | —        | 0.1      | 0.1      | 0.2      | 0.2     | 0.5      |
| 500,000-1,000,000  | —                 | —        | —        | —        | —        | 0.1     | 0.2      |
| Over \$1,000,000   | —                 | —        | —        | —        | —        | —       | 0.1      |
| All individuals  | 57.3              | 24.7     | 28.4     | 27.5     | 21.4     | 19.0    | 178.4    |
| <i>B. Percentage Distribution (percent of grand total)</i> |                   |          |          |          |          |         |          |
| Less than \$15,000   | 32.0              | 12.4     | 13.1     | 12.1     | 8.9      | 8.1     | 86.6     |
| \$15,000-\$30,000  | 0.1               | 1.1      | 1.7      | 1.9      | 1.4      | 1.3     | 7.5      |
| 30,000- 60,000   | —                 | 0.3      | 0.8      | 1.0      | 1.1      | 0.7     | 3.8      |
| 60,000-100,000   | —                 | —        | 0.2      | 0.2      | 0.3      | 0.3     | 1.0      |
| 100,000-200,000  | —                 | —        | 0.2      | 0.1      | 0.2      | 0.1     | 0.6      |
| 200,000-500,000  | —                 | —        | —        | 0.1      | 0.1      | 0.1     | 0.3      |
| 500,000-1,000,000  | —                 | —        | —        | —        | —        | —       | 0.1      |
| Over \$1,000,000   | —                 | —        | —        | —        | —        | —       | 0.1      |
| All individuals  | 32.1              | 13.8     | 15.9     | 15.4     | 12.0     | 10.7    | 100.0    |

NOTE: Figures may not add to totals due to rounding.

SOURCE: Individual responses to 1963 Federal Reserve Board Survey of Financial Characteristics of Consumers.

only source of differences in lifetime income, financial wealth would be determined partly by variations in rates of return realized on invested capital and partly by variations in the cumulative amount of previous saving by each household, with the latter being the dominant factor accounting for systematic variations in wealth across age groups. Were consumption a constant fraction of lifetime income and were current income a constant fraction of lifetime income (regardless of age), then average wealth would increase with age and the distribution of wealth would become more unequal as age increased. Taking the normal lifetime profile of income into account would change this conclusion only marginally. Both variations in rates of return on capital and variations in lifetime

income on human capital would result in an increasingly unequal distribution of wealth as age increases.<sup>6</sup>

To the extent that variations in rates of return on capital are in part attributable to rents on scarce types of human capital, we may expect the rate of increase of wealth with age to depend in part upon the fraction of total assets invested in corporate stock (since most of the variance in rates of return is attributable to returns on such assets).

### 3. DISTRIBUTION OF SHAREHOLDINGS

The ownership of common and preferred shares is heavily concentrated among older individuals and among individuals with large wealth. The total value of corporate stocks owned by individuals in different age and asset classes is shown in the first part of Table V-6; the share of household sector ownership of stocks allocable to individuals in each age and asset class is shown in the second half of this table. A comparison of Table V-6 with Table V-4 provides some interesting insights into the extent to which stock ownership is concentrated among upper age and asset classes.

While 72 percent of total assets in the household sector is owned by individuals more than 45 years old, 83 per cent of corporate stock is owned by individuals older than 45. The effect of age becomes more pronounced as age increases. For individuals aged 45 to 54, their share of the aggregate value of stocks owned by the household sector is almost identical to their share of total assets in the household sector. Individuals aged 55 to 64 account for 28 percent of corporate stocks owned by the household sector and 25 percent of total assets. Individuals more than 64 years old account for 32 percent of the value of the stocks owned by all individuals, while accounting for only 23.5 percent of total assets.

Among individuals more than 45 years old, the relative importance of corporate stocks rises as total assets of the individual rise. Individuals in this age group with over \$200,000 of assets account for 63 percent of total stock owned by the household sector, while accounting for only 25 percent of total assets. Individuals more than 45 years old with assets above \$1 million account for more than one-third of total corporate stock held by the household sector and for only one-eighth of total household-sector wealth.

<sup>6</sup> For a brief review of sources of income and wealth differentials, see J. F. Stiglitz, "The Distribution of Income and Wealth among Individuals," *Econometrica*, July 1969, pp. 382-97.

TABLE V-6

Distribution of Household-Owned Corporate Equities Among Individuals  
Classified by Age and Total Assets, 1962

| Total Assets Owned<br>by Individual   | Age of Individual |          |          |          |          |         | All Ages |
|---|-------------------|----------|----------|----------|----------|---------|----------|
|   | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| <i>A. Total Amount of Corporate Equities Owned by All Individuals in<br/>Each Class (\$billion)</i> |                   |          |          |          |          |         |          |
| Less than \$15,000  | 0.6               | 0.5      | 0.3      | 0.7      | 0.9      | 0.6     | 3.6      |
| \$15,000-\$30,000   | 0.2               | 0.8      | 1.8      | 1.3      | 3.6      | 2.6     | 10.3     |
| 30,000- 60,000  | 0.1               | 4.7      | 3.4      | 7.0      | 5.6      | 6.3     | 27.0     |
| 60,000-100,000  | 0.5               | 3.3      | 2.8      | 4.3      | 11.8     | 6.4     | 29.1     |
| 100,000-200,000   | 0.4               | 0.5      | 11.8     | 6.5      | 11.8     | 7.1     | 38.1     |
| 200,000-500,000   | 0.1               | 1.1      | 4.3      | 13.8     | 14.7     | 35.1    | 69.2     |
| 500,000-1,000,000   | 1.3               | 1.7      | 1.8      | 6.1      | 17.8     | 18.1    | 46.9     |
| Over \$1,000,000  | —                 | 1.0      | 19.5     | 47.0     | 39.8     | 45.6    | 152.8    |
| All individuals   | 3.2               | 13.6     | 45.7     | 86.7     | 106.0    | 121.8   | 377.0    |
| <i>B. Percentage Distribution (percent of grand total)</i>  |                   |          |          |          |          |         |          |
| Less than \$15,000  | 0.2               | 0.1      | 0.1      | 0.2      | 0.2      | 0.2     | 0.9      |
| \$15,000-\$30,000   | —                 | 0.2      | 0.5      | 0.4      | 1.0      | 0.7     | 2.7      |
| 30,000- 60,000  | —                 | 1.2      | 0.9      | 1.9      | 1.5      | 1.7     | 7.2      |
| 60,000-100,000  | 0.1               | 0.9      | 0.7      | 1.1      | 3.1      | 1.7     | 7.7      |
| 100,000-200,000   | 0.1               | 0.1      | 3.1      | 1.7      | 3.1      | 1.9     | 10.1     |
| 200,000-500,000   | —                 | 0.3      | 1.1      | 3.7      | 3.9      | 9.3     | 18.4     |
| 500,000-1,000,000   | 0.4               | 0.5      | 0.5      | 1.6      | 4.7      | 4.8     | 12.4     |
| Over \$1,000,000  | —                 | 0.3      | 5.2      | 12.5     | 10.5     | 12.1    | 40.5     |
| All individuals   | 0.9               | 3.6      | 12.1     | 23.0     | 28.1     | 32.3    | 100.0    |

NOTE: Figures may not add to totals due to rounding.

SOURCES: Tables V-13 to V-19.

The average ratio of the value of corporate stock to the value of assets owned by each individual in different age and asset classes is shown in Table V-7. Because of the relatively small sample size in each one of the cells, it would be erroneous to assign too much weight to specific numbers in this table. Moreover, because of the relatively small number of large-wealth owners who are young, it is necessary to be particularly wary of estimates shown for individuals below 45 years of age. The relatively high variance in the ratios of traded stock to total stock for individuals between 25 and 44 years old with wealth greater than \$60,000 reflects a predictably high variance in the relative importance of investments in closely held companies. In part, this variance may be due to the incidence of bequests consisting of interests in closely held companies. In part, the high variance

TABLE V-7

Average Ratio of Value of Stocks to Total Assets for Individuals Classified by Age and Size of Total Assets, 1962

*(percentage of total assets)*

| Total Assets Owned<br>by Individual | Age of Individual |          |          |          |          |         | All Ages |
|-------------------------------------|-------------------|----------|----------|----------|----------|---------|----------|
|                                     | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| Less than \$15,000                  | 6.2               | 1.4      | 0.6      | 1.1      | 1.8      | 1.3     | 1.4      |
| \$15,000-\$30,000                   | 4.9               | 2.0      | 2.8      | 1.8      | 6.7      | 5.2     | 3.6      |
| 30,000- 60,000                      | 11.2              | 19.8     | 6.1      | 10.3     | 6.9      | 12.2    | 9.6      |
| 60,000-100,000                      | 62.1              | 80.2     | 13.1     | 14.3     | 31.3     | 14.1    | 20.9     |
| 100,000-200,000                     | 14.5              | 36.9     | 29.5     | 27.9     | 24.5     | 33.2    | 27.8     |
| 200,000-500,000                     | 21.7              | 13.4     | 28.5     | 43.4     | 32.8     | 61.7    | 43.9     |
| 500,000-1,000,000                   | 63.8              | 74.0     | 11.2     | 40.7     | 64.2     | 47.5    | 46.4     |
| Over \$1,000,000                    | —                 | 3.8      | 78.5     | 74.2     | 66.3     | 69.6    | 63.9     |
| All individuals                     | 16.2              | 9.7      | 15.9     | 23.5     | 26.4     | 32.5    | 23.7     |

SOURCES: Tables V-13 to V-19.

TABLE V-8

Ratio of Value of Traded Stocks to Total Stocks Owned by Individuals Classified by Age and Total Assets, 1962

*(percentage of total stocks)*

| Total Assets Owned<br>by Individual | Age of Individual |          |          |          |          |         | All Ages |
|-------------------------------------|-------------------|----------|----------|----------|----------|---------|----------|
|                                     | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| Less than \$15,000                  | 100.0             | 94.2     | 98.3     | 99.9     | 82.6     | 99.9    | 94.7     |
| \$15,000-\$30,000                   | 94.5              | 71.3     | 69.4     | 68.7     | 90.7     | 92.1    | 83.1     |
| 30,000- 60,000                      | 96.2              | 10.0     | 34.4     | 86.8     | 88.2     | 84.2    | 66.7     |
| 60,000-100,000                      | 73.3              | 100.0    | 38.3     | 89.3     | 94.6     | 100.0   | 89.8     |
| 100,000-200,000                     | 100.0             | 11.9     | 23.3     | 67.2     | 84.7     | 64.2    | 58.1     |
| 200,000-500,000                     | 99.8              | 14.3     | 41.2     | 35.0     | 75.8     | 93.5    | 73.6     |
| 500,000-1,000,000                   | 100.0             | 2.3      | 65.5     | 21.7     | 45.8     | 71.1    | 53.1     |
| Over \$1,000,000                    | —                 | 75.5     | 21.7     | 23.9     | 53.5     | 59.0    | 42.1     |
| All individuals                     | 95.2              | 42.7     | 30.0     | 38.4     | 66.7     | 75.4    | 57.9     |

SOURCES: Tables V-13 to V-19.

may be due simply to the relative infrequency with which individuals less than 45 years old become proprietors of successful new corporations.

Average ratios of the value of traded stock to the value of total stock owned by individuals classified by age and gross wealth are shown in Table V-8.

#### 4. DISTRIBUTION OF OTHER ASSETS

Estimates of the different components of wealth owned by individuals in different age and asset classes are shown in Tables V-13 through V-18. (A summary table showing the components of wealth for individuals in all age classes combined is presented in Table V-19.) These tables provide substantial detail on the composition of wealth in different age and asset classes.

The relative importance of liquid assets and investments in real estate and household durables is shown in Tables V-9 and V-10. As these tables indicate, the importance of both types of assets is highest for individuals with small amounts of wealth. As Table V-9 indicates, the combined importance of cash and bonds is particularly high for individuals over 64, compared with individuals in all wealth classes combined in different age classes. In addition, the importance of liquid assets is enhanced in higher wealth classes by the importance in such classes of investments in state and local bonds, which because of their tax-exempt status are attractive to individuals whose marginal tax rate is higher than that of the marginal investor in the state and local bond market. State and local bonds are a significant fraction of liquid assets for individuals with more than \$500,000 in total assets.

The relative importance of real property, shown in the tabulations presented in Table V-10, is particularly pronounced in low wealth classes. As wealth increases, the relative importance of real property declines. A similar decline in the relative importance of real property (though not as precipitous) may be observed as the age of the individual increases.

Among other assets, the distribution of unincorporated business assets is particularly interesting. The relative importance of these assets in different age and wealth classes is shown in Table V-11. Such assets are of particularly large relative importance for wealth holders with assets between \$30,000 and \$500,000, almost without regard to the age of the wealth-holder. As a result, the relative importance of unincorporated business assets for all individuals in an age class is almost entirely unaffected by age in the top four age classes. (In the bottom two age classes, the paucity of individuals with wealth above \$60,000 dominates the result.)

TABLE V-9

Relative Importance of Cash and Bonds Among Asset Holdings for  
Individuals Classified by Age and Total Assets, 1962

(percentage of total assets)

| Total Assets Owned<br>by Individual | Age of Individual |          |          |          |          |         | All Ages |
|-------------------------------------|-------------------|----------|----------|----------|----------|---------|----------|
|                                     | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| Less than \$15,000                  | 26.0              | 11.0     | 13.6     | 13.7     | 18.6     | 25.1    | 17.0     |
| \$15,000-\$30,000                   | 3.4               | 2.9      | 4.4      | 9.1      | 17.5     | 19.7    | 10.6     |
| 30,000- 60,000                      | 3.5               | 5.1      | 8.1      | 11.1     | 15.0     | 25.8    | 13.8     |
| 60,000-100,000                      | 5.8               | 0.9      | 4.4      | 11.1     | 15.8     | 15.5    | 12.4     |
| 100,000-200,000                     | 29.9              | 2.1      | 7.5      | 5.9      | 12.0     | 23.6    | 11.7     |
| 200,000-500,000                     | 2.5               | 1.4      | 6.8      | 5.0      | 4.8      | 9.0     | 6.4      |
| 500,000-1,000,000                   | 0.2               | 1.9      | 0.4      | 3.5      | 5.4      | 13.6    | 7.3      |
| Over \$1,000,000                    | —                 | 1.0      | 3.1      | 2.9      | 9.5      | 13.0    | 7.2      |
| All individuals                     | 19.1              | 4.6      | 7.0      | 8.6      | 12.9     | 17.6    | 11.3     |

SOURCES: Tables V-13 to V-19.

TABLE V-10

Relative Importance of Real Property Among Asset Holdings of  
Individuals Classified by Age and Total Assets, 1962

(percentage of total assets)

| Total Assets Owned<br>by Individual | Age of Individual |          |          |          |          |         | All Ages |
|-------------------------------------|-------------------|----------|----------|----------|----------|---------|----------|
|                                     | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| Less than \$15,000                  | 5.5               | 61.1     | 59.2     | 71.6     | 57.2     | 56.5    | 49.2     |
| \$15,000-\$30,000                   | 77.8              | 78.4     | 80.2     | 71.0     | 59.6     | 53.1    | 68.9     |
| 30,000- 60,000                      | 0.8               | 60.9     | 52.3     | 49.3     | 50.7     | 43.9    | 50.1     |
| 60,000-100,000                      | 8.7               | 14.0     | 59.5     | 39.5     | 35.4     | 32.8    | 38.4     |
| 100,000-200,000                     | —                 | 53.2     | 41.7     | 40.3     | 27.8     | 24.1    | 33.1     |
| 200,000-500,000                     | —                 | 15.7     | 35.8     | 26.4     | 12.6     | 11.7    | 17.4     |
| 500,000-1,000,000                   | 3.2               | 7.1      | 4.2      | 24.6     | 16.9     | 22.0    | 17.5     |
| Over \$1,000,000                    | —                 | 1.1      | 4.5      | 11.3     | 9.6      | 8.9     | 8.4      |
| All individuals                     | 15.5              | 50.2     | 51.1     | 46.7     | 35.8     | 31.0    | 37.2     |

SOURCES: Tables V-13 to V-19.

Over all individuals, the relative importance of unincorporated business assets is approximately 5 percent for individuals with assets of less than \$30,000 or assets of greater than \$500,000 and is approximately between 15 and 20 percent for individuals with assets between \$30,000 and \$500,000.

The estimates shown for the relative importance of most other variables are relatively low and deserve little comment. The one exception consists of the high values shown for the relative importance of equity in life insurance in the low wealth classes, a phenomenon which may in part be due to an overstatement of the ratio of life insurance equity to life insurance face value for individuals in the bottom age classes. The relative importance of bequests as a source of wealth is shown by the relative importance of estates in probate compared to total assets for individuals in higher wealth classes who are less than 35 years old.

#### 5. ASSET-HOLDING PATTERN FOR INDEPENDENT INDIVIDUALS LESS THAN 25 YEARS OLD

In the preceding analysis, all individuals less than 25 years old have been aggregated together. In this section, individuals in this age group who are heads of households or living in independent establishments are segregated out and examined separately. Such persons account for 7.5 million individuals out of the 57.3 million individuals included in the under-25 age group. (Most of the remaining 49.8 million individuals are dependent children.)

Estimated asset-holdings for such individuals are presented in Table V-12. By comparing the estimates shown in this table with the results of previous analyses reported above, it can be seen that independent individuals under 25 years of age are much more like individuals in higher age groups than like dependent children in the pattern of their asset holdings. Of particular interest is the almost complete absence of investments in common stocks and in equity interests in unincorporated businesses. Consequently, it may be assumed that the magnitude of investments in such assets shown earlier is the result of distribution of such equities to dependent children by parents in order to avoid estate taxes and to reduce current personal income taxes on income from the business. Since de facto control of such equity interests would in most such instances continue to reside in the parents, the figures presented on the distribution of asset ownership by age class present a biased estimate of the distribution of the control of wealth by age class.

Further data on independent individuals less than 25 years old are presented in Table V-20.

TABLE V-11

Relative Importance of Equity in Unincorporated Business Among Asset Holdings for Individuals Classified by Age and Total Assets, 1962

(percentage of total assets)

| Total Assets Owned<br>by Individual | Age of Individual |          |          |          |          |         | All Ages |
|-------------------------------------|-------------------|----------|----------|----------|----------|---------|----------|
|                                     | Under<br>25       | 25 to 34 | 35 to 44 | 45 to 54 | 55 to 64 | Over 64 |          |
| Less than \$15,000                  | 21.2              | 6.4      | 8.4      | 1.2      | 7.3      | 2.5     | 5.8      |
| \$15,000-\$30,000                   | 9.3               | 7.3      | 3.5      | 7.4      | 7.5      | 15.3    | 7.9      |
| 30,000- 60,000                      | 22.5              | 2.9      | 23.1     | 15.8     | 17.2     | 11.5    | 15.8     |
| 60,000-100,000                      | 5.2               | —        | 11.6     | 24.9     | 7.2      | 30.8    | 19.1     |
| 100,000-200,000                     | 55.5              | —        | 11.7     | 4.3      | 20.0     | 14.4    | 14.5     |
| 200,000-500,000                     | 45.0              | —        | 20.1     | 16.9     | 35.9     | 8.1     | 18.7     |
| 500,000-1,000,000                   | 3.2               | —        | 0.5      | 26.3     | 1.3      | 4.1     | 6.0      |
| Over \$1,000,000                    | —                 | —        | 0.5      | 4.5      | 4.9      | 3.9     | 3.5      |
| All individuals                     | 21.7              | 4.2      | 10.4     | 10.2     | 13.2     | 10.8    | 10.8     |

SOURCES: Tables V-13 to V-19,

TABLE V-12  
 Estimated Asset-Holdings for Individuals Less than 25 Years Old in Independent Households, 1962

| Asset Class of Individual | Total Assets<br>Owned by<br>Individuals<br>in Class<br>(\$ billion) | Number of<br>Individuals<br>(million) | Relative Importance of Assets (percentage of total assets): |                       |                              |               |
|---------------------------|---|---------------------------------------|---|-----------------------|------------------------------|---------------|
|                           |   |                                       | Cash and Bonds  | Corporate<br>Equities | Unincorporated<br>Businesses | Real Property |
| Less than \$15,000        | 5.7   | 7.3                                   | 11.9  | 0.7                   | 0.5                          | 52.9          |
| \$15,000-\$30,000         | 3.1   | 0.2                                   | 2.7   | 1.7                   | 2.3                          | 88.1          |
| 30,000-60,000             | 0.6   | —                                     | 0.4   | —                     | —                            | 1.3           |
| 60,000-100,000            | 0.1   | —                                     | 0.6   | 17.9                  | 13.2                         | 68.3          |
| 100,000-200,000           | —   | —                                     | —   | —                     | —                            | —             |
| 200,000-500,000           | —   | —                                     | —   | —                     | —                            | —             |
| 500,000-1,000,000         | —   | —                                     | —   | —                     | —                            | —             |
| Over \$1,000,000          | —   | —                                     | —   | —                     | —                            | —             |
| All individuals           | 9.5   | 7.5                                   | 8.0   | 1.2                   | 1.2                          | 61.1          |

SOURCE: Individual responses to 1963 Survey of Financial Characteristics of Consumers.

NOTES: Figures may not add to total because of rounding. For other notes, see notes to Tables V-1 and V-2.

TABLE V-13

Components of Wealth for All Individuals Less than 25 Years Old, Classified by Wealth

(\$million)

|                                      | Wealth Class (\$thousand) |        |        |        |         |         | Total    |           |            |
|--------------------------------------|---------------------------|--------|--------|--------|---------|---------|----------|-----------|------------|
|                                      | Below 15                  | 15-30  | 30-60  | 60-100 | 100-200 | 200-500 |          | 500-1,000 | Over 1,000 |
| Checking accounts                    | 218.21                    | 33.40  | 2.72   | 12.14  | 0.00    | 0.79    | 0.00     | 0.00      | 267.26     |
| Savings deposits                     | 2,967.52                  | 77.95  | 7.33   | 2.33   | 347.73  | 7.03    | 0.69     | 0.00      | 3,410.58   |
| Credit balance of brokerage accounts | 0.00                      | 5.35   | 0.03   | 0.16   | 2.83    | 1.29    | 0.00     | 0.00      | 9.67       |
| Total cash                           | 3,185.73                  | 116.70 | 10.08  | 14.64  | 350.56  | 9.11    | 0.69     | 0.00      | 3,687.51   |
| Federal savings bonds                | 730.64                    | 2.50   | 0.00   | 22.79  | 9.61    | 0.00    | 0.00     | 0.00      | 765.53     |
| Other federal securities             | 0.00                      | 0.00   | 28.08  | 0.00   | 125.19  | 6.23    | 0.00     | 0.00      | 159.51     |
| State and local government bonds     | 0.00                      | 0.00   | 0.00   | 12.64  | 43.57   | 0.00    | 0.00     | 0.00      | 56.21      |
| Corporate and foreign bonds          | 0.00                      | 0.00   | 0.00   | 0.03   | 250.99  | 0.00    | 5.06     | 0.00      | 256.08     |
| Total bonds                          | 730.64                    | 2.50   | 28.08  | 35.46  | 429.36  | 6.23    | 5.06     | 0.00      | 1,237.33   |
| Traded stock                         | 577.78                    | 161.77 | 114.92 | 390.18 | 377.34  | 130.91  | 1,322.70 | 0.00      | 3,075.60   |
| Closely held stock                   | 0.00                      | 9.35   | 0.00   | 142.15 | 0.00    | 0.00    | 0.00     | 0.00      | 151.50     |
| Stock, type unavailable              | 0.00                      | 0.00   | 0.00   | 0.00   | 0.00    | 0.00    | 0.00     | 0.00      | 0.00       |
| Investment clubs                     | 0.00                      | 0.00   | 4.58   | 0.00   | 0.00    | 0.27    | 0.00     | 0.00      | 4.86       |
| Total stocks                         | 577.78                    | 171.12 | 119.50 | 532.33 | 377.34  | 131.19  | 1,322.70 | 0.00      | 3,231.96   |

(continued)

TABLE V-13 (concluded)

|                              | Wealth Class (\$thousand) |          |          |        |          |         |           | Total |            |
|------------------------------|---------------------------|----------|----------|--------|----------|---------|-----------|-------|------------|
|                              | Below 15                  | 15-30    | 30-60    | 60-100 | 100-200  | 200-500 | 500-1,000 |       | Over 1,000 |
| Mortgages and notes          | 95.55                     | 8.60     | 0.00     | 0.00   | 0.00     | 0.00    | 0.00      | 0.00  | 104.15     |
| Equity life insurance        | 5,368.08                  | 141.23   | 18.31    | 0.02   | 2.33     | 0.00    | 0.00      | 0.00  | 5,529.97   |
| Annuities                    | 0.00                      | 0.00     | 0.00     | 0.00   | 0.00     | 0.00    | 0.00      | 0.00  | 0.00       |
| Trust assets                 | 631.73                    | 0.00     | 36.19    | 155.51 | 0.00     | 186.09  | 284.37    | 0.00  | 1,293.89   |
| Noncorporate business assets | 3,186.54                  | 328.34   | 240.49   | 44.57  | 1,448.72 | 272.27  | 67.21     | 0.00  | 5,588.15   |
| Total other financial assets | 9,281.90                  | 478.17   | 295.00   | 200.10 | 1,451.05 | 458.37  | 351.58    | 0.00  | 12,516.16  |
| Principal residence          | 0.00                      | 2,363.83 | 0.00     | 67.27  | 0.00     | 0.00    | 0.00      | 0.00  | 2,431.10   |
| Other real estate            | 134.46                    | 232.37   | 0.00     | 0.00   | 0.00     | 0.00    | 67.29     | 0.00  | 434.12     |
| Household goods              | 968.14                    | 137.89   | 8.11     | 7.21   | 0.00     | 0.00    | 0.00      | 0.00  | 1,121.34   |
| Total real property          | 833.68                    | 2,734.09 | 8.11     | 74.48  | 0.00     | 0.00    | 67.29     | 0.00  | 3,986.56   |
| Profit-sharing plans         | 19.59                     | 12.74    | 0.00     | 0.00   | 0.00     | 0.00    | 0.00      | 0.00  | 32.33      |
| Retirement plans             | 146.67                    | 0.00     | 0.45     | 0.00   | 0.00     | 0.00    | 0.00      | 0.00  | 147.11     |
| Estates in probate           | 0.00                      | 0.00     | 608.23   | 0.00   | 0.00     | 0.00    | 325.61    | 0.00  | 933.84     |
| Total miscellaneous assets   | 166.25                    | 12.74    | 608.68   | 0.00   | 0.00     | 0.00    | 325.61    | 0.00  | 1,113.29   |
| Total assets                 | 15,044.90                 | 3,515.32 | 1,069.45 | 857.00 | 2,608.31 | 604.89  | 2,072.93  | 0.00  | 25,772.81  |

NOTES: Figures may not add to totals because of rounding. For other notes, see notes to Tables V-1 and V-3.  
 SOURCE: Individual responses to 1963 Federal Reserve Board Survey of Financial Characteristics of Consumers.

TABLE V-14  
Components of Wealth for Individuals Aged 25 to 34, Classified by Wealth

|                                      | Wealth Class (\$thousand) |          |          |          |         |          |           | Total  |            |
|--------------------------------------|---------------------------|----------|----------|----------|---------|----------|-----------|--------|------------|
|                                      | Below 15                  | 15-30    | 30-60    | 60-100   | 100-200 | 200-500  | 500-1,000 |        | Over 1,000 |
| Checking accounts                    | 731.57                    | 273.80   | 274.07   | 28.96    | 2.56    | 17.38    | 21.77     | 3.82   | 1,353.93   |
| Savings deposits                     | 2,145.26                  | 829.74   | 839.96   | 7.95     | 11.02   | 80.23    | 12.02     | 0.72   | 3,926.89   |
| Credit balance of brokerage accounts | 0.00                      | 0.02     | 0.00     | 0.00     | 0.03    | 11.89    | 0.00      | 26.44  | 38.37      |
| Total cash                           | 2,876.83                  | 1,103.56 | 1,114.03 | 36.90    | 13.61   | 109.50   | 33.79     | 30.98  | 5,319.20   |
| Federal savings bonds                | 640.94                    | 94.68    | 84.26    | 0.01     | 7.62    | 7.62     | 10.86     | 0.27   | 846.26     |
| Other federal securities             | 0.00                      | 0.00     | 0.00     | 0.00     | 0.00    | 0.00     | 0.00      | 89.88  | 89.88      |
| State and local government bonds     | 0.00                      | 0.00     | 0.00     | 0.00     | 0.00    | 0.00     | 0.00      | 130.77 | 130.77     |
| Corporate and foreign bonds          | 63.05                     | 0.00     | 4.61     | 0.00     | 5.08    | 0.00     | 0.00      | 0.74   | 73.49      |
| Total bonds                          | 704.00                    | 94.68    | 88.87    | 0.01     | 12.70   | 7.62     | 10.86     | 221.67 | 1,140.40   |
| Traded stock                         | 440.57                    | 577.51   | 466.88   | 3,303.72 | 56.02   | 156.51   | 39.21     | 724.08 | 5,764.50   |
| Closely held stock                   | 0.01                      | 226.64   | 4,197.26 | 0.00     | 409.53  | 938.68   | 1,688.52  | 234.64 | 7,695.28   |
| Stock, type unavailable              | 0.00                      | 0.00     | 0.00     | 0.00     | 0.00    | 0.00     | 0.00      | 0.16   | 0.16       |
| Investment clubs                     | 27.27                     | 6.30     | 0.00     | 0.00     | 3.75    | 0.00     | 0.00      | 0.00   | 37.32      |
| Total stocks                         | 467.85                    | 810.45   | 4,664.14 | 3,303.72 | 469.30  | 1,095.19 | 1,727.73  | 958.88 | 13,497.26  |

(continued)

TABLE V-14 (concluded)

|                              | Wealth Class (\$thousand) |           |           |          |          |          |           | Total     |            |
|------------------------------|---------------------------|-----------|-----------|----------|----------|----------|-----------|-----------|------------|
|                              | Below 15                  | 15-30     | 30-60     | 60-100   | 100-200  | 200-500  | 500-1,000 |           | Over 1,000 |
| Mortgages and notes          | 85.38                     | 565.20    | 381.53    | 69.45    | 5.03     | 21.06    | 59.70     | 15.56     | 1,202.91   |
| Equity life insurance        | 5,443.57                  | 2,941.89  | 1,551.87  | 131.34   | 34.62    | 55.95    | 17.52     | 9.11      | 10,185.87  |
| Annuities                    | 0.00                      | 0.00      | 0.00      | 0.00     | 0.00     | 0.00     | 0.00      | 0.00      | 00.0       |
| Trust assets                 | 49.10                     | 0.00      | 436.66    | 0.00     | 0.00     | 717.70   | 317.66    | 23,709.86 | 25,230.99  |
| Noncorporate business assets | 2,101.37                  | 3,025.36  | 691.37    | 0.00     | 0.12     | 0.00     | 0.00      | 0.00      | 5,818.22   |
| Total other financial assets | 7,679.42                  | 6,532.46  | 3,061.43  | 200.79   | 39.76    | 794.72   | 394.87    | 23,734.53 | 42,437.98  |
| Principal residence          | 13,386.40                 | 28,485.08 | 11,854.36 | 212.88   | 202.11   | 562.99   | 156.18    | 252.37    | 55,112.37  |
| Other real estate            | 370.44                    | 1,184.14  | 1,307.68  | 221.59   | 461.36   | 681.32   | 0.00      | 29.15     | 4,255.68   |
| Household goods              | 6,164.09                  | 2,687.17  | 1,149.17  | 141.08   | 13.30    | 37.73    | 10.42     | 4.00      | 10,206.96  |
| Total real property          | 19,920.93                 | 32,356.40 | 14,311.21 | 575.55   | 676.77   | 1,282.05 | 166.60    | 285.52    | 69,575.02  |
| Profit-sharing plans         | 149.46                    | 84.59     | 38.53     | 0.00     | 48.62    | 18.29    | 0.00      | 0.81      | 340.30     |
| Retirement plans             | 793.29                    | 290.78    | 234.61    | 0.00     | 11.24    | 0.00     | 0.00      | 0.00      | 1,329.92   |
| Estates in probate           | 3.24                      | 0.00      | 0.00      | 0.00     | 0.00     | 4,865.92 | 0.00      | 75.13     | 4,944.30   |
| Total miscellaneous assets   | 945.99                    | 375.37    | 273.14    | 0.00     | 59.86    | 4,884.21 | 0.00      | 75.94     | 6,614.52   |
| Total assets                 | 32,595.02                 | 41,272.92 | 23,512.82 | 4,116.97 | 1,272.00 | 8,173.29 | 2,333.85  | 25,307.52 | 138,584.38 |

NOTES and SOURCES: As for Table V-13.

TABLE V-15  
Components of Wealth for Individuals Aged 35 to 44, Classified by Wealth

(Million)

|                                      | Wealth Class (St thousand) |          |          |          |           |          |           | Total     |            |
|--------------------------------------|----------------------------|----------|----------|----------|-----------|----------|-----------|-----------|------------|
|                                      | Below 15                   | 15-30    | 30-60    | 60-100   | 100-200   | 200-500  | 500-1,000 |           | Over 1,000 |
| Checking accounts                    | 1,013.83                   | 620.96   | 760.07   | 331.32   | 475.60    | 179.47   | 21.15     | 66.80     | 3,469.20   |
| Savings deposits                     | 4,692.28                   | 1,744.57 | 2,992.37 | 597.22   | 2,299.44  | 719.72   | 11.38     | 27.67     | 13,084.64  |
| Credit balance of brokerage accounts | 0.00                       | 0.00     | 98.71    | 2.94     | 0.66      | 0.97     | 0.00      | 1.24      | 104.53     |
| Total cash                           | 5,706.11                   | 2,365.52 | 3,851.14 | 931.48   | 2,775.71  | 900.16   | 32.53     | 95.71     | 16,658.36  |
| Federal savings bonds                | 1,370.05                   | 317.89   | 384.66   | 22.42    | 156.50    | 45.68    | 2.50      | 5.50      | 2,305.21   |
| Other federal securities             | 0.00                       | 50.35    | 67.73    | 0.00     | 25.69     | 20.68    | 7.47      | 136.22    | 308.13     |
| State and local government bonds     | 0.00                       | 0.00     | 0.00     | 0.00     | 26.91     | 57.71    | 13.08     | 515.11    | 612.81     |
| Corporate and foreign bonds          | 6.77                       | 29.38    | 140.39   | 2.19     | 15.93     | 7.43     | 8.29      | 19.01     | 229.39     |
| Total bonds                          | 1,376.83                   | 397.62   | 592.78   | 24.61    | 225.03    | 131.49   | 31.34     | 675.83    | 3,455.54   |
| Traded stock                         | 306.47                     | 1,228.16 | 1,168.89 | 1,078.50 | 2,756.20  | 1,786.76 | 1,148.45  | 4,230.87  | 13,704.31  |
| Closely held stock                   | 5.21                       | 539.62   | 2,062.79 | 1,670.82 | 9,026.45  | 2,492.90 | 604.44    | 15,221.50 | 31,623.74  |
| Stock, type unavailable              | 0.00                       | 0.64     | 146.88   | 48.54    | 34.98     | 51.02    | 0.00      | 0.00      | 282.05     |
| Investment clubs                     | 0.00                       | 0.00     | 19.50    | 18.27    | 0.00      | 3.49     | 0.00      | 0.66      | 41.92      |
| Total stocks                         | 311.68                     | 1,768.41 | 3,398.06 | 2,816.13 | 11,817.63 | 4,334.18 | 1,752.90  | 19,453.03 | 45,652.02  |

(continued)

TABLE V-15 (concluded)

|                              | Wealth Class (\$ thousand) |           |           |           |           |           |           | Total     |            |
|------------------------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|                              | Below 15                   | 15-30     | 30-60     | 60-100    | 100-200   | 200-500   | 500-1,000 |           | Over 1,000 |
| Mortgages and notes          | 844.31                     | 389.50    | 1,106.77  | 1,201.07  | 1,715.48  | 384.93    | 47.59     | 222.05    | 5,911.70   |
| Equity life insurance        | 5,507.48                   | 3,124.47  | 2,976.85  | 1,038.67  | 938.42    | 351.49    | 88.71     | 83.10     | 14,109.18  |
| Annuities                    | 12.92                      | 35.33     | 1.38      | 3.44      | 201.92    | 0.00      | 0.00      | 0.00      | 254.99     |
| Trust assets                 | 268.61                     | 42.47     | 155.89    | 21.96     | 282.91    | 550.62    | 12,745.51 | 2,922.63  | 16,990.60  |
| Noncorporate business assets | 4,354.64                   | 2,160.43  | 12,804.78 | 2,500.56  | 4,665.06  | 3,057.58  | 77.83     | 134.35    | 29,755.23  |
| Total other financial assets | 10,987.96                  | 5,752.20  | 17,045.67 | 4,765.70  | 7,803.78  | 4,344.62  | 12,959.64 | 3,362.13  | 67,021.70  |
| Principal residence          | 23,043.36                  | 44,413.06 | 21,967.62 | 7,305.44  | 7,675.01  | 2,015.20  | 189.21    | 573.03    | 107,181.92 |
| Other real estate            | 1,055.91                   | 1,835.99  | 4,469.19  | 4,846.73  | 8,389.99  | 3,209.69  | 306.06    | 498.93    | 24,612.48  |
| Household goods              | 6,686.54                   | 3,707.34  | 2,517.65  | 653.70    | 640.45    | 208.73    | 155.01    | 52.67     | 14,622.09  |
| Total real property          | 30,785.81                  | 49,956.39 | 28,954.46 | 12,805.87 | 16,705.44 | 5,433.61  | 650.28    | 1,124.63  | 146,416.48 |
| Profit-sharing plans         | 261.48                     | 681.94    | 691.18    | 2.49      | 195.92    | 35.36     | 115.65    | 21.57     | 2,005.58   |
| Retirement plans             | 2,535.82                   | 1,290.20  | 828.81    | 183.04    | 63.22     | 5.92      | 21.31     | 49.34     | 4,977.65   |
| Estates in probate           | 27.23                      | 41.09     | 0.83      | 1.88      | 456.21    | 1.83      | 24.96     | 0.00      | 554.03     |
| Total miscellaneous assets   | 2,824.53                   | 2,013.23  | 1,520.82  | 187.40    | 715.35    | 43.12     | 161.92    | 70.90     | 7,537.27   |
| Total assets                 | 51,992.92                  | 62,253.37 | 55,362.91 | 21,531.19 | 40,042.95 | 15,187.18 | 15,588.60 | 24,782.24 | 286,741.36 |

Notes and Sources: As for Table V-13.

TABLE V-16  
Components of Wealth for Individuals Aged 45 to 54, Classified by Wealth

(*\$million*)

|                                      | Wealth Class ( <i>\$thousand</i> ) |          |          |          |          |           |           | Total     |            |
|--------------------------------------|------------------------------------|----------|----------|----------|----------|-----------|-----------|-----------|------------|
|                                      | Below 15                           | 15-30    | 30-60    | 60-100   | 100-200  | 200-500   | 500-1,000 |           | Over 1,000 |
| Checking accounts                    | 1,322.32                           | 950.58   | 997.95   | 334.53   | 309.98   | 448.62    | 117.06    | 202.72    | 4,683.76   |
| Savings deposits                     | 6,489.42                           | 4,732.21 | 4,971.15 | 1,726.86 | 852.50   | 623.57    | 221.59    | 417.90    | 20,035.19  |
| Credit balance of brokerage accounts | 0.00                               | 0.00     | 287.79   | 0.00     | 1.85     | 7.92      | 0.11      | 36.34     | 334.00     |
| Total cash                           | 7,811.74                           | 5,682.79 | 6,256.88 | 2,061.38 | 1,164.33 | 1,080.10  | 338.76    | 656.97    | 25,052.95  |
| Federal savings bonds                | 832.10                             | 1,122.17 | 1,205.43 | 966.64   | 151.52   | 256.45    | 24.42     | 2.07      | 4,560.80   |
| Other federal securities             | 0.00                               | 0.00     | 0.00     | 0.00     | 1.83     | 8.23      | 2.04      | 90.61     | 102.72     |
| State and local government bonds     | 0.00                               | 0.00     | 0.00     | 36.20    | 42.36    | 82.37     | 162.38    | 667.72    | 991.04     |
| Corporate and foreign bonds          | 48.64                              | 0.00     | 156.28   | 243.16   | 3.48     | 152.37    | 10.26     | 458.61    | 1,072.80   |
| Total bonds                          | 880.74                             | 1,122.17 | 1,361.71 | 1,246.00 | 199.19   | 499.43    | 199.11    | 1,219.01  | 6,727.35   |
| Traded stock                         | 707.25                             | 915.19   | 6,104.57 | 3,811.44 | 4,371.12 | 4,836.16  | 1,328.71  | 11,261.80 | 33,336.24  |
| Closely held stock                   | 0.00                               | 415.48   | 817.35   | 431.12   | 2,023.10 | 8,877.26  | 4,806.28  | 35,770.91 | 53,141.50  |
| Stock, type unavailable              | 0.00                               | 0.00     | 0.00     | 0.00     | 109.15   | 93.63     | 0.00      | 0.00      | 202.78     |
| Investment clubs                     | 0.82                               | 0.96     | 109.28   | 27.51    | 3.45     | 2.77      | 0.31      | 0.26      | 145.37     |
| Total stocks                         | 708.07                             | 1,331.63 | 7,031.21 | 4,270.07 | 6,506.81 | 13,809.82 | 6,135.30  | 47,032.97 | 86,825.88  |

(*continued*)

TABLE V-16 (concluded)

|                              | Wealth Class (\$ thousand) |           |           |           |           |           |           |            | Total      |
|------------------------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|
|                              | Below 15                   | 15-30     | 30-50     | 60-100    | 100-200   | 200-500   | 500-1,000 | Over 1,000 |            |
| Mortgages and notes          | 207.56                     | 1,541.70  | 1,902.72  | 799.10    | 3,310.43  | 1,343.91  | 100.48    | 1,458.91   | 10,664.81  |
| Equity life insurance        | 4,990.57                   | 3,419.02  | 2,717.06  | 880.05    | 864.91    | 784.56    | 191.42    | 277.20     | 14,124.80  |
| Annuities                    | 28.63                      | 82.21     | 38.20     | 2.48      | 0.00      | 0.00      | 0.00      | 11.49      | 163.00     |
| Trust assets                 | 93.96                      | 10.16     | 383.36    | 152.33    | 0.00      | 18.36     | 315.77    | 1,682.34   | 2,656.47   |
| Noncorporate business assets | 741.85                     | 5,542.70  | 10,814.53 | 7,410.08  | 996.96    | 5,386.87  | 3,959.08  | 2,855.01   | 37,707.09  |
| Total other financial assets | 6,062.57                   | 10,595.78 | 15,856.08 | 9,244.03  | 5,172.31  | 7,593.71  | 4,566.74  | 6,284.95   | 65,316.17  |
| Principal residence          | 37,999.42                  | 42,344.00 | 25,247.92 | 7,063.04  | 5,630.51  | 3,751.50  | 1,028.07  | 1,006.89   | 124,071.36 |
| Other real estate            | 1,384.54                   | 6,519.09  | 5,358.80  | 3,915.87  | 3,127.72  | 2,616.86  | 2,636.26  | 5,270.67   | 30,829.81  |
| Household goods              | 5,959.60                   | 4,416.16  | 3,128.83  | 774.26    | 653.01    | 2,032.06  | 50.01     | 870.01     | 17,883.94  |
| Total real property          | 45,343.56                  | 53,279.25 | 33,735.55 | 11,753.17 | 9,411.24  | 8,400.43  | 3,714.34  | 7,147.57   | 172,785.11 |
| Profit-sharing plans         | 444.18                     | 411.64    | 623.24    | 200.84    | 200.81    | 106.61    | 52.47     | 111.28     | 2,151.07   |
| Retirement plans             | 2,005.59                   | 2,670.58  | 1,495.32  | 982.52    | 701.84    | 366.77    | 41.15     | 30.22      | 8,293.99   |
| Estates in probate           | 34.39                      | 0.00      | 2,121.85  | 0.00      | 7.12      | 0.00      | 33.42     | 878.08     | 3,074.86   |
| Total miscellaneous assets   | 2,484.16                   | 3,082.22  | 4,240.41  | 1,183.36  | 909.77    | 473.38    | 127.04    | 1,019.58   | 13,519.92  |
| Total assets                 | 63,290.85                  | 75,093.84 | 68,481.84 | 29,758.02 | 23,363.65 | 31,796.87 | 15,081.30 | 63,361.03  | 370,227.38 |

NOTES and SOURCES: As for Table V-13.

TABLE V-17  
Components of Wealth for Individuals Aged 55 to 64, Classified by Wealth

(\$million)

|                                      | Wealth Class (\$thousand) |          |          |           |           |           |           | Total     |            |
|--------------------------------------|---------------------------|----------|----------|-----------|-----------|-----------|-----------|-----------|------------|
|                                      | Below 15                  | 15-30    | 30-60    | 60-100    | 100-200   | 200-500   | 500-1,000 |           | Over 1,000 |
| Checking accounts                    | 1,630.24                  | 768.75   | 1,166.41 | 585.82    | 1,023.50  | 417.49    | 280.26    | 530.75    | 6,403.23   |
| Savings deposits                     | 6,103.02                  | 6,113.38 | 7,691.49 | 3,222.31  | 3,482.13  | 834.66    | 563.22    | 667.54    | 28,677.74  |
| Credit balance of brokerage accounts | 0.00                      | 0.26     | 0.00     | 0.10      | 0.71      | 51.88     | 3.63      | 20.83     | 77.41      |
| Total cash                           | 7,733.27                  | 6,882.39 | 8,857.90 | 3,808.22  | 4,506.34  | 1,304.02  | 847.12    | 1,219.12  | 35,158.38  |
| Federal savings bonds                | 1,184.07                  | 1,752.25 | 3,114.07 | 1,445.74  | 1,034.43  | 565.81    | 178.61    | 126.19    | 9,401.17   |
| Other federal securities             | 5.46                      | 51.13    | 119.54   | 1.81      | 94.58     | 28.61     | 11.09     | 839.88    | 1,152.09   |
| State and local government bonds     | 0.00                      | 0.00     | 0.00     | 475.40    | 35.12     | 42.46     | 323.27    | 3,192.58  | 4,068.83   |
| Corporate and foreign bonds          | 16.55                     | 879.62   | 14.06    | 258.96    | 87.90     | 202.75    | 127.43    | 355.97    | 1,943.23   |
| Total bonds                          | 1,206.08                  | 2,682.99 | 3,247.66 | 2,181.91  | 1,252.03  | 839.63    | 640.40    | 4,514.61  | 16,565.32  |
| Traded stock                         | 734.22                    | 3,298.49 | 4,896.77 | 11,143.40 | 9,977.98  | 11,131.92 | 8,153.40  | 21,255.28 | 70,591.47  |
| Closely held stock                   | 152.18                    | 1.09     | 654.57   | 537.94    | 1,797.02  | 3,373.84  | 9,590.50  | 18,501.47 | 34,608.60  |
| Stock, type unavailable              | 0.00                      | 336.87   | 0.00     | 92.21     | 4.48      | 187.96    | 32.01     | 0.00      | 653.53     |
| Investment clubs                     | 2.22                      | 0.00     | 0.54     | 1.64      | 0.00      | 0.62      | 41.64     | 2.78      | 49.45      |
| Total stocks                         | 888.63                    | 3,636.45 | 5,551.88 | 11,775.19 | 11,779.47 | 14,694.35 | 17,817.55 | 39,759.53 | 105,903.05 |

(continued)

TABLE V-17 (concluded)

|                              | Wealth Class (\$thousand) |           |           |           |           |           |           | Total     |            |
|------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|                              | Below 15                  | 15-30     | 30-60     | 60-100    | 100-200   | 200-500   | 500-1,000 |           | Over 1,000 |
| Mortgages and notes          | 510.60                    | 186.59    | 3,394.65  | 1,243.98  | 2,693.80  | 4,987.95  | 1,162.29  | 1,183.53  | 15,363.41  |
| Equity life insurance        | 5,806.46                  | 3,423.44  | 2,990.23  | 1,430.81  | 2,482.23  | 753.68    | 866.49    | 626.61    | 18,379.95  |
| Annuities                    | 0.00                      | 101.03    | 130.08    | 86.20     | 77.04     | 22.98     | 2.41      | 12.37     | 432.10     |
| Trust assets                 | 50.53                     | 22.28     | 846.73    | 0.00      | 842.19    | 146.32    | 135.54    | 3,144.97  | 5,188.56   |
| Noncorporate business assets | 3,492.02                  | 4,092.73  | 13,851.88 | 2,714.30  | 9,616.86  | 16,073.37 | 363.35    | 2,918.35  | 53,122.86  |
| Total other financial assets | 9,859.61                  | 7,826.08  | 21,213.57 | 5,475.29  | 15,712.12 | 21,984.30 | 2,530.08  | 7,885.84  | 92,486.88  |
| Principal residence          | 23,238.79                 | 28,844.78 | 25,958.76 | 8,261.94  | 5,651.13  | 2,251.81  | 2,388.57  | 1,541.20  | 98,136.98  |
| Other real estate            | 1,171.61                  | 1,483.41  | 12,625.26 | 4,321.31  | 6,965.31  | 2,897.05  | 2,149.85  | 3,980.33  | 35,594.13  |
| Household goods              | 3,072.89                  | 2,173.21  | 2,211.60  | 752.56    | 747.20    | 487.34    | 140.48    | 256.48    | 9,841.76   |
| Total real property          | 27,483.30                 | 32,501.40 | 40,795.61 | 13,335.81 | 13,363.65 | 5,636.20  | 4,678.90  | 5,778.01  | 143,572.86 |
| Profit-sharing plans         | 195.93                    | 154.39    | 138.67    | 300.80    | 687.71    | 64.76     | 389.75    | 176.23    | 2,108.25   |
| Retirement plans             | 665.52                    | 796.66    | 575.99    | 648.73    | 466.67    | 38.37     | 310.52    | 141.63    | 3,644.09   |
| Estates in probate           | 10.92                     | 25.01     | 86.73     | 142.62    | 272.92    | 263.54    | 542.88    | 530.89    | 1,875.50   |
| Total miscellaneous assets   | 872.37                    | 976.07    | 801.39    | 1,092.15  | 1,427.30  | 366.67    | 1,243.15  | 848.75    | 7,627.84   |
| Total assets                 | 48,043.24                 | 54,505.38 | 80,468.01 | 37,668.58 | 48,040.90 | 44,825.17 | 27,757.19 | 60,005.86 | 401,314.32 |

NOTES and SOURCES: As for Table V-13.

TABLE V-18  
Components of Wealth for Individuals Over 64 Years Old, Classified by Wealth

(\$million)

|                                      | Wealth Class (\$thousand) |          |          |          |          |           |           | Total     |            |
|--------------------------------------|---------------------------|----------|----------|----------|----------|-----------|-----------|-----------|------------|
|                                      | Below 15                  | 15-30    | 30-60    | 60-100   | 100-200  | 200-500   | 500-1,000 |           | Over 1,000 |
| Checking accounts                    | 1,572.08                  | 1,188.98 | 513.57   | 404.39   | 859.12   | 1,297.47  | 723.53    | 931.75    | 7,490.89   |
| Savings deposits                     | 8,547.51                  | 7,015.50 | 8,779.57 | 4,777.20 | 3,334.91 | 1,896.69  | 1,017.45  | 260.04    | 35,628.87  |
| Credit balance of brokerage accounts | 0.00                      | 0.00     | 0.00     | 0.00     | 0.32     | 9.56      | 0.25      | 2.23      | 12.35      |
| Total cash                           | 10,119.58                 | 8,204.48 | 9,293.14 | 5,181.59 | 4,194.35 | 3,203.73  | 1,741.22  | 1,194.01  | 43,132.10  |
| Federal savings bonds                | 1,532.93                  | 1,661.77 | 2,472.11 | 1,593.30 | 630.46   | 265.81    | 355.35    | 160.13    | 8,671.87   |
| Other federal securities             | 0.00                      | 0.00     | 0.00     | 116.27   | 223.75   | 745.49    | 810.60    | 3,039.86  | 4,935.98   |
| State and local government bonds     | 0.00                      | 0.00     | 139.42   | 81.39    | 7.77     | 734.55    | 2,245.22  | 3,622.77  | 6,831.12   |
| Corporate and foreign bonds          | 0.00                      | 0.00     | 1,331.69 | 81.45    | 0.00     | 217.17    | 14.43     | 638.30    | 2,283.04   |
| Total bonds                          | 1,532.93                  | 1,661.77 | 3,943.22 | 1,872.41 | 861.98   | 1,963.02  | 3,425.61  | 7,461.06  | 22,722.01  |
| Traded stock                         | 623.05                    | 2,377.38 | 5,280.01 | 6,412.23 | 4,560.55 | 32,842.31 | 12,901.16 | 26,892.10 | 91,888.78  |
| Closely held stock                   | 0.00                      | 204.48   | 991.02   | 0.00     | 2,540.30 | 2,271.34  | 3,911.59  | 17,526.06 | 27,444.79  |
| Stock, type unavailable              | 0.00                      | 0.00     | 0.00     | 0.00     | 0.00     | 0.00      | 1,334.59  | 1,157.55  | 2,492.14   |
| Investment clubs                     | 0.84                      | 0.00     | 0.00     | 0.00     | 0.00     | 0.00      | 0.00      | 0.00      | 0.84       |
| Total stocks                         | 623.88                    | 2,581.87 | 6,271.03 | 6,412.23 | 7,100.85 | 35,113.65 | 18,147.33 | 45,575.71 | 121,826.55 |

(continued)

TABLE V-18 (concluded)

|                              | Wealth Class (\$thousand) |           |           |           |           |           |           | Total     |            |
|------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|                              | Below 15                  | 15-30     | 30-60     | 60-100    | 100-200   | 200-500   | 500-1,000 |           | Over 1,000 |
| Mortgages and notes          | 1,101.02                  | 521.56    | 1,066.18  | 1,676.03  | 191.89    | 2,372.79  | 3,252.70  | 1,033.71  | 11,215.89  |
| Equity life insurance        | 5,393.34                  | 2,678.87  | 1,878.65  | 865.50    | 547.63    | 1,588.54  | 1,486.20  | 623.94    | 15,062.07  |
| Annuities                    | 43.79                     | 70.13     | 0.00      | 0.00      | 51.64     | 10.61     | 0.00      | 56.57     | 232.75     |
| Trust assets                 | 0.00                      | 0.00      | 0.00      | 455.99    | 200.90    | 1,205.37  | 76.69     | 972.24    | 2,911.19   |
| Noncorporate business assets | 1,158.62                  | 7,615.21  | 5,900.67  | 13,968.57 | 3,066.63  | 4,599.70  | 1,574.87  | 2,553.73  | 40,437.99  |
| Total other financial assets | 7,696.77                  | 10,885.77 | 8,845.51  | 16,966.08 | 4,058.69  | 9,777.01  | 6,390.46  | 5,239.58  | 69,859.88  |
| Principal residence          | 22,414.81                 | 22,721.99 | 15,500.67 | 7,214.69  | 3,377.56  | 3,301.17  | 3,107.96  | 1,342.19  | 78,981.05  |
| Other real estate            | 2,355.66                  | 2,593.99  | 6,315.98  | 7,096.64  | 1,565.70  | 3,162.76  | 5,068.86  | 4,367.20  | 32,526.81  |
| Household goods              | 1,421.33                  | 1,163.91  | 704.27    | 589.85    | 199.49    | 186.78    | 215.08    | 112.51    | 4,593.22   |
| Total real property          | 26,191.80                 | 26,479.89 | 22,520.92 | 14,901.19 | 5,142.75  | 6,650.71  | 8,391.90  | 5,821.90  | 116,101.07 |
| Profit-sharing plans         | 9.95                      | 5.99      | 0.00      | 0.00      | 0.00      | 93.95     | 6.37      | 179.73    | 295.99     |
| Retirement plans             | 157.93                    | 60.13     | 400.43    | 82.91     | 0.00      | 123.76    | 47.05     | 42.41     | 914.62     |
| Estates in probate           | 0.00                      | 0.00      | 25.49     | 0.00      | 0.00      | 15.57     | 52.55     | 0.00      | 93.61      |
| Total miscellaneous assets   | 167.88                    | 66.12     | 425.92    | 82.91     | 0.00      | 233.27    | 105.98    | 222.14    | 1,304.22   |
| Total assets                 | 46,332.86                 | 49,879.91 | 51,299.75 | 45,416.41 | 21,358.62 | 56,941.39 | 38,202.51 | 65,514.41 | 374,945.83 |

NOTES and SOURCES: As for Table V-13.

TABLE V-19  
Components of Wealth for Individuals Classified by Wealth

(*\$million*)

|                                      | Wealth Class ( <i>\$thousand</i> ) |           |           |           |           |           |           | Total      |            |
|--------------------------------------|------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|
|                                      | Below 15                           | 15-30     | 30-60     | 60-100    | 100-200   | 200-500   | 500-1,000 |            | Over 1,000 |
| Checking accounts                    | 6,488.25                           | 3,836.47  | 3,714.80  | 1,697.15  | 2,670.77  | 2,361.22  | 1,163.78  | 1,735.84   | 23,668.27  |
| Savings deposits                     | 30,945.01                          | 20,513.35 | 25,281.85 | 10,333.86 | 10,327.73 | 4,161.89  | 1,826.35  | 1,373.87   | 104,763.91 |
| Credit balance of brokerage accounts | 0.00                               | 5.63      | 386.52    | 3.20      | 6.40      | 83.51     | 3.99      | 87.08      | 576.33     |
| Total cash                           | 37,433.26                          | 24,355.44 | 29,383.17 | 12,034.22 | 13,004.90 | 6,606.62  | 2,994.11  | 3,196.79   | 129,008.51 |
| Federal savings bonds                | 6,290.75                           | 4,951.25  | 7,260.52  | 4,050.90  | 1,990.15  | 1,141.38  | 571.72    | 294.16     | 26,550.84  |
| Other federal securities             | 5.46                               | 101.48    | 215.35    | 118.08    | 471.04    | 809.23    | 831.22    | 4,196.45   | 6,748.31   |
| State and local government bonds     | 0.00                               | 0.00      | 139.42    | 605.63    | 155.73    | 917.08    | 2,743.95  | 8,128.95   | 12,690.78  |
| Corporate and foreign bonds          | 135.02                             | 909.00    | 1,647.02  | 585.79    | 363.38    | 579.72    | 165.47    | 1,472.63   | 5,858.03   |
| Total bonds                          | 6,431.22                           | 5,961.73  | 9,262.32  | 5,360.41  | 2,980.30  | 3,447.42  | 4,312.37  | 14,092.19  | 51,847.95  |
| Traded stock                         | 3,389.34                           | 8,558.51  | 18,032.04 | 26,139.47 | 22,099.21 | 50,884.57 | 24,893.64 | 64,364.13  | 218,360.90 |
| Closely held stock                   | 157.40                             | 1,396.67  | 8,723.00  | 2,782.03  | 15,796.39 | 17,954.02 | 20,601.32 | 87,254.57  | 154,665.40 |
| Stock, type unavailable              | 0.00                               | 337.50    | 146.88    | 140.75    | 148.60    | 332.61    | 1,366.60  | 1,157.71   | 3,630.65   |
| Investment clubs                     | 31.16                              | 7.26      | 133.90    | 47.43     | 7.20      | 7.16      | 41.96     | 3.69       | 279.76     |
| Total stocks                         | 3,577.90                           | 10,299.94 | 27,035.81 | 29,109.67 | 38,051.40 | 69,178.37 | 46,903.52 | 152,780.11 | 376,936.71 |

(*continued*)

TABLE V-19 (concluded)

|                              | Wealth Class (\$thousand) |            |            |            |            |            |            | Total      |              |
|------------------------------|---------------------------|------------|------------|------------|------------|------------|------------|------------|--------------|
|                              | Below 15                  | 15-30      | 30-60      | 60-100     | 100-200    | 200-500    | 500-1,000  |            | Over 1,000   |
| Mortgages and notes          | 2,844.42                  | 3,213.16   | 7,851.85   | 4,989.63   | 7,916.63   | 9,110.64   | 4,622.77   | 3,913.77   | 44,462.85    |
| Equity life insurance        | 32,509.51                 | 15,728.92  | 12,132.98  | 4,346.38   | 4,870.14   | 3,534.22   | 2,650.33   | 1,619.36   | 77,391.84    |
| Annuities                    | 85.34                     | 288.70     | 169.66     | 92.12      | 330.60     | 33.59      | 2.41       | 80.42      | 1,082.84     |
| Trust assets                 | 1,093.93                  | 74.91      | 1,859.03   | 785.79     | 1,326.00   | 2,824.48   | 13,875.53  | 32,432.04  | 54,271.70    |
| Noncorporate business assets | 15,035.04                 | 22,764.77  | 44,303.73  | 26,638.07  | 19,794.35  | 29,369.80  | 6,042.35   | 8,461.44   | 172,429.54   |
| Total other financial assets | 51,568.23                 | 42,070.46  | 66,317.24  | 36,851.99  | 34,237.71  | 44,892.73  | 27,193.38  | 46,507.03  | 349,638.77   |
| Principal residence          | 120,082.77                | 169,172.74 | 100,529.33 | 30,125.26  | 22,536.32  | 11,882.67  | 6,870.00   | 4,715.68   | 465,714.78   |
| Other real estate            | 6,472.62                  | 13,848.99  | 30,076.91  | 20,402.15  | 20,510.08  | 12,567.68  | 10,228.32  | 14,146.27  | 128,253.03   |
| Household goods              | 24,272.60                 | 14,285.67  | 9,719.63   | 2,918.66   | 2,253.44   | 2,952.64   | 570.99     | 1,295.68   | 58,269.31    |
| Total real property          | 150,827.99                | 197,307.41 | 140,325.87 | 53,446.07  | 45,299.84  | 27,402.99  | 17,669.32  | 20,157.63  | 652,437.11   |
| Profit-sharing plans         | 1,080.58                  | 1,351.30   | 1,491.62   | 504.13     | 1,133.06   | 318.97     | 564.24     | 489.61     | 6,933.52     |
| Retirement plans             | 6,304.82                  | 5,108.36   | 3,535.61   | 1,897.19   | 1,242.97   | 594.82     | 420.03     | 263.60     | 19,307.39    |
| Estates in probate           | 75.78                     | 66.10      | 2,843.13   | 144.50     | 736.25     | 5,146.86   | 979.42     | 1,484.10   | 11,476.14    |
| Total miscellaneous assets   | 7,461.18                  | 6,525.76   | 7,870.36   | 2,545.82   | 3,112.28   | 6,000.65   | 1,963.69   | 2,237.32   | 37,117.05    |
| Total assets                 | 257,299.79                | 286,520.73 | 280,194.77 | 139,348.17 | 136,686.43 | 157,528.78 | 101,036.38 | 238,971.05 | 1,597,586.09 |

NOTES and SOURCES: As for Table V-13.

TABLE V-20  
Components of Wealth for Independent Individuals Less than 25 Years Old, Classified by Wealth

(Smillion)

|                                      | Wealth Class (\$thousand) |       |       |        |         |         |           | Total |            |
|--------------------------------------|---------------------------|-------|-------|--------|---------|---------|-----------|-------|------------|
|                                      | Below 15                  | 15-30 | 30-60 | 60-100 | 100-200 | 200-500 | 500-1,000 |       | Over 1,000 |
| Checking accounts                    | 163.36                    | 33.19 | 2.56  | 0.64   | 0.00    | 0.00    | 0.00      | 0.00  | 199.75     |
| Savings deposits                     | 370.14                    | 51.35 | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 421.49     |
| Credit balance of brokerage accounts | 0.00                      | 0.00  | 0.00  | 0.64   | 0.00    | 0.00    | 0.00      | 0.00  | 0.64       |
| Total cash                           | 533.49                    | 84.54 | 2.56  | 1.28   | 0.00    | 0.00    | 0.00      | 0.00  | 621.87     |
| Federal savings bonds                | 140.56                    | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 140.56     |
| Other federal securities             | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| State and local government bonds     | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Corporate and foreign bonds          | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Total bonds                          | 140.56                    | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 140.56     |
| Traded stock                         | 40.53                     | 53.12 | 0.00  | 19.46  | 0.00    | 0.00    | 0.00      | 0.00  | 113.10     |
| Closely held stock                   | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Stock, type unavailable              | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Investment clubs                     | 0.00                      | 0.00  | 0.00  | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Total stocks                         | 40.53                     | 53.12 | 0.00  | 19.46  | 0.00    | 0.00    | 0.00      | 0.00  | 113.10     |

(continued)

## Institutional Investors

TABLE V-20 (concluded)

|                              | Wealth Class (\$thousand) |          |        |        |         |         |           | Total |            |
|------------------------------|---------------------------|----------|--------|--------|---------|---------|-----------|-------|------------|
|                              | Below 15                  | 15-30    | 30-60  | 60-100 | 100-200 | 200-500 | 500-1,000 |       | Over 1,000 |
| Mortgages and notes          | 0.81                      | 8.60     | 0.00   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 9.41       |
| Equity life insurance        | 1,501.98                  | 139.79   | 14.11  | 0.02   | 0.00    | 0.00    | 0.00      | 0.00  | 1,655.89   |
| Annuities                    | 0.00                      | 0.00     | 0.00   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 0.00       |
| Trust assets                 | 383.56                    | 0.00     | 0.00   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 383.56     |
| Noncorporate business assets | 29.85                     | 70.31    | 0.00   | 14.42  | 0.00    | 0.00    | 0.00      | 0.00  | 114.58     |
| Total other financial assets | 1,916.20                  | 218.70   | 14.11  | 14.43  | 0.00    | 0.00    | 0.00      | 0.00  | 2,163.44   |
| Principal residence          | 1,231.94                  | 2,363.83 | 0.00   | 67.27  | 0.00    | 0.00    | 0.00      | 0.00  | 3,663.04   |
| Other real estate            | 134.46                    | 232.37   | 0.00   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 366.83     |
| Household goods              | 1,638.23                  | 137.89   | 8.11   | 7.21   | 0.00    | 0.00    | 0.00      | 0.00  | 1,791.43   |
| Total real property          | 3,004.63                  | 2,734.09 | 8.11   | 74.48  | 0.00    | 0.00    | 0.00      | 0.00  | 5,821.31   |
| Profit-sharing plans         | 0.00                      | 12.74    | 0.00   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 12.74      |
| Retirement plans             | 44.38                     | 0.00     | 0.41   | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 44.78      |
| Estates in probate           | 0.00                      | 0.00     | 608.23 | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 608.23     |
| Total miscellaneous assets   | 44.38                     | 12.74    | 608.64 | 0.00   | 0.00    | 0.00    | 0.00      | 0.00  | 665.76     |
| Total assets                 | 5,679.78                  | 3,103.19 | 633.42 | 109.01 | 0.00    | 0.00    | 0.00      | 0.00  | 9,525.41   |

NOTES: As for Tables V-1 and V-3.

SOURCE: Individual responses to 1963 Federal Reserve Board Survey of the Financial Characteristics of Consumers.